HISAdvocates with the Rockstar Team at ACN

Welcome to the #1 team in all ACN! We are thrilled to have you on our team!

We are providing you numerous resources to get started and build positive momentum for your new business.

Within the next day or two, if you have yet to do so, please complete the Home Survey and/or Business Survey in the links below to start exploring the incredible services your new business offers. These surveys will allow Joy (the Executive Assistant to our Regional Vice President, Alejandra Kalman) and the service vendors to reach out and assist you in finalizing your five services. If you also own a business, kindly fill out the Business Survey as well. Once your surveys are complete, you'll receive a copy of the results via email.

As you move forward and invite guests to the introductory Zoom sessions (which cover the business opportunity) you can also share the survey links with anyone interested in becoming a customer. This will help you effortlessly capture customers from those who choose not to become IBOs, as well. Our team is here to guide you through the process!

Again, The Rockstar Team looks forward to supporting you in growing your new business and welcoming you into our team!

Fast Five Starter Steps for new IBOs

1. Services Survey

Please complete so our Regional VP knows who our new team members are and where they're starting. Residential Survey (for your home and - if possible - closest relative/friend):

https://form.jotform.com/221216100601433

Business Survey (ONLY if you own one):

https://form.jotform.com/241235426038451

2. Xoom Accreditation

https://myacn.my.site.com/ACNIBO/s/xoom

3. Impact Health Accreditation

https://myacn.my.site.com/ACNIBO/s/impact-health-sharing

4. Submit PBE Addendum (if signed up as foundation) to ACN Support.

https://www.hisadvocates.org/event/ibo-morning-huddle-with-randi-and-thomas

Use copy provided by Kelby, complete normally, insert SSN in brackets [000-00-0000] https://myacn.my.site.com/ACNIBO/s/more

5. Get Qualified

To qualify, you need to get

- a) 5 services for yourself or
- b) 5 customers with 1 bill or
- c) 1 customer with 5 bills

GOAL # 1: Start by securing five services for yourself—you are your first customer (be certain to sign up using your personal storefront website)! Next, duplicate this process with two additional IBOs. How can you achieve this? Attend the trainings listed below and invite your guests to the upcoming presentations and follow **The Rockstar Training Material**. It's that easy!

The Rockstar Training Materials: Access our training materials and resources here:

https://www.wealthinstituteinc.com/instructional-materials

Compensation Plan Overview: https://tinyurl.com/3rarjbjf

SET UP Your Back office and Your Direct Deposit

Please visit this link below to watch a short video by one of our top RVPs on how to utilize your back office and get set up https://m.youtube.com/watch?v=Sgkb-JoL5Ng

When you're ready, visit www.acn.com and click on login – IBO login on the top right. (IBO = Independent Business Owner)

If you want more detailed videos on how to set up your account, switch your account to a business name, set up alerts, etc. Please go to the following link and watch accordingly: https://acncompass.com/newibotrainingvideos/

Goal #2: GET TRAINED (refer to links for live trainings)

Goal #3: GET PAID & LAUNCH YOUR BUSINESS with 3 SIMPLE STEPS (Within your first 24 to 72 Hours)

- ✓ ACQUIRE 5 SERVICES (Can be yours and additional customers)
 - 1. At www.acn.com manually add your IBO #, or at your website.
 - 2. Helpful "how to" videos here: RockStar How To (now. site)
 - 3. Get Accredited for Xoom Energy AND Impact Health Sharing under www.acncompass.com
- ✓ SET UP YOUR ZOOM CALL (to introduce your guests to your new business)
 - 1. SAVE Time & Headaches: ONLY invite, DO not present
 - 2. Watch this short video on who and how to invite (This simple video is the SECRET to our team's success): Building A Team | SVP Mike Maser YouTube
 - 3. **ADVICE:** To have a SUCCESSFUL first meeting, set up a coaching call with your leader (Watch the above-referenced video BEFORE the coaching call), and follow the System you learned on that video.
- ✓ ENROLL YOURSELF FOR OUR NEXT IN-PERSON EVENT This will propel your business 6 months FORWARD!! Go to www.acncompass.com and then click on Events.

Goal #4: OTHER IMPORTANT TOOLS:

- <u>www.wealthinstituteinc.com</u> This is our team's website. Please ENROLL FOR OUR NEWSLETTER on the home page so you can get notified of training, promos, all IBO calls, etc.
- ACN Rockstar Team Facebook Group Follow us on Facebook and be part of our community
- <u>www.acncompass.com</u> ACN's Document repository: Compensation plan, bonuses, product information, events information.
- <u>www.acnperks.com/Login</u> Click here, log in using your IBO# and password, and follow the steps. Start earning instant cash back on your everyday purchases!

TRAINING SCHEDULE FOR NEW IBO TRAININGS & INFORMATION ON SERVICES OFFERED

Please refer to this link for the most up-to-date training presentation dates and times:

https://www.hisadvocates.org/calendar

MONDAY – FRIDAY: IBO *TEAM DAILY MORNING HUDDLE* TRAINING- Raising The Barr's Zoom Meeting with Thomas Barr and Doctor Shannon

Team Kelby IBO's, please Join our Zoom Huddle meetings and ask all your guestions!!!

Meeting Time: 06:30 AM PST / 09:30 AM EST

Join Zoom Meeting: https://us02web.zoom.us/j/8142799700?omn=k

MONDAY – THURSDAY: 2 GUEST PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO'S - by Dr.

Randi Shannon and Thomas Barr

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

Presentation #1: 11:00 AM PST / 2:00 PM EST Presentation #2: 5:00 PM PST / 8:00 PM EST

Join Zoom Meeting: https://us02web.zoom.us/j/8142799700?omn=k

TUESDAYS: GUEST PRESENTATION FOR IMPACT HEALTH COVERAGE (Not a business opportunity

presentation)

Presentation Time: 9:00 AM PST / 12:00 PM EST

Join Zoom Meeting: https://us06web.zoom.us/j/85039142364

Zoom Meeting ID #: 850 3914 2364

TUESDAYS: IBO TRAINING QUICK START - LEARN THE ROCKSTAR SYSTEM FROM THE #1

PRODUCING TEAM IN ACN

Presentation Time: 4:00 PM PST / 7:00 PM EST Join Zoom Meeting: www.wealthinstitute.live

Zoom Meeting ID #: 740 835 041

WEDNESDAYS: GUEST CUSTOMER PRESENTATION by Dr. Randi Shannon and Kelby Smith

Presentation Time: 3:00 PM PST / 6:00 PM EST

Join Zoom Meeting: https://us06web.zoom.us/j/83489432612?pwd=5UtppK8ARkFWkbfUe72arcbbF3jmpA.1

THURSDAYS: GUEST CUSTOMER PRESENTATION FOR REAL ESTATE, FINANCIAL & INSURANCE

PROFESSIONALS

Presentation Time: 9:00 AM PST / 12:00 PM EST

Join Zoom Meeting: https://zoom.us/j/97361705516#success

Zoom Meeting ID #: 973 6170 5516

THURSDAYS: IBO KICK OFF PARTY TRAINING - UNDERSTANDING HOW TO GET PAID & A DEEPER

DIVE INTO SERVICES

Presentation Time: 5 PM PST / 8:00 PM EST

Join Zoom Meeting: https://us02web.zoom.us/j/85940867387

Zoom Meeting ID: 859 4086 7387

FRIDAYS: VIERNES PRESENTACIÓN AL CLIENTE INVITADO PARA PROFESIONALES ESPAÑOLES (GUEST CUSTOMER PRESENTATION FOR SPANISH PROFESSIONALS)

Tiempo de Presentación (Presentation Time): 2:00 PM PST / 05:00 PM EST Únase a la reunión de Zoom (Join Zoom Meeting): https://zoom.us/j/7669600667

ID de Reunión (Zoom Meeting ID #): 766-960-0667 (Código)

SATURDAY: IBO TRAINING QUICK START - LEARN THE ROCKSTAR SYSTEM FROM THE #1

PRODUCING TEAM IN ACN

Presentation Time: 7:00 AM PST/ 10:00 AM EST

Meeting ID: 740 835 041

Join Zoom Meeting: www.wealthinstitute.live

SUNDAYS: IBO TRAINING QUICK START – LEARN THE ROCKSTAR SYSTEM FROM THE #1

PRODUCING TEAM IN ACN

Presentation Time: 4:00 PM PST / 7:00 PM EST

Meeting ID: 740 835 041

Join Zoom Meeting: www.wealthinstitute.live

Support for our team:

Mahtty Najari- Text: (714) 912-6831 / mahtty@hisadvocates.org

Alex Tschampl-Diesing: Text: (714) 983-9004 / alex@hisadvocates.org

Matt Brown: Text: (714) 591-1219 / matt@hisadvocates.org Kelby Smith- Text: (714) 630-3655 / kelby@hisadvocates.org

Randi Shannon: Text: (305) 491-4597 / DoctorRandiShannon@gmail.com

Thomas Barr: Text: (814) 279-9700 / acnbarr@gmail.com

Alejandra Kalman (RVP): Text: (913) 522-0236 / acnkalman@gmail.com

Joy Vidal (Executive Assistant to our RVP, Alejandra Kalman): Text (404) 383-6849 / recacn04@gmail.com

ACN Support

ACN: Impact Enrollment: (855) 378-6777

IBO Support: https://myacn.my.site.com/ACNIBO/s/contactsupport

IBO Journey Starts Here: https://myacn.my.site.com/ACNIBO/s/ibo-journey Training Videos: https://myacn.my.site.com/ACNIBO/s/acn-opportunity Reports: https://myacn.my.site.com/ACNIBO/s/document-library Document Library: https://myacn.my.site.com/ACNIBO/s/document-library

Business Product Support

Patrick Masur (SVP): Text: (267) 971-2871 / patrickmaser@icloud.com

Contacts for Vendors

Flash Mobile: Supervisor Crystal or Lettie if needed (877) 226-1010

Flash Mobile: Calab (Cell Phone Purchase): (435) 229-8648

Impact Health Sharing (Questions): (855) 378-6777

VIVID Security: Edgar (801) 822-7732 Business Cards: Cheyenne: (814) 944-3057

Videos for Potential Clients

Health Coverage #5- A Patent That Changed The Health Insurance Industry 30% 70% Reduction in Premium

https://youtu.be/FG6HxFj8d 0

2024-09-05-Professional Opportunity Presentation

https://youtu.be/KA-uhck9qAI?si=-UilbnH6cD9bo37-

Excellent Testimonial: Where you spend your dollars matter. Make a Change! Real Private Health Care is now here!

https://youtu.be/bUqDSLYjYjo?si=iK55AU0rObLHkxU9

The Power of Impact's Bill Repricing:

https://www.youtube.com/watch?v=FYq 3rJsgiE

What is Healthcare Sharing?

https://youtu.be/T8Vd-dGk5rQ?si=vKgHVjzaaE5FhKk

Subscribe Here: https://www.youtube.com/@impacthealthsharing

https://www.youtube.com/@HISAdvocatesssm

Documents Needed

Compensation Plan Overview

https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407326612190/fodoid/395264407326612184/NA%20Compensation%20Plan%20Overview-4.pdf

Xoom Energy Accreditation Q & A

https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407326612191/fodoid/395264407326612185/Xoom%20Energy%20Accreditation%20Q%20A.pdf

Impact Health Accreditation Q & A

https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407326612192/fodoid/395264407326612186/IMPACT%20HEALTH%20ACCREDITATION%20ANSWERS-BUT%20YOU%20NEED%20TO%20KNOW%20THIS%20%281%29.pdf

ACN Permitted Business Entity Addendum

https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/3952644073266 12193/fodoid/395264407326612187/ACN%20Permitted%20Business%20Entity%20Addendum%20US%20EN_.pdf

Pricing Sheet for Impact Health

https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407376337263/fodoid/395264407376337259/Pricing Impact Health.pdf

Impact Sales Flyer

Orlando Event Flyer

https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407376337264/fodoid/395264407376337260/Orlando PreReg Flyer.pdf