

# HISAdvocates with the Rockstar Team at ACN

**Welcome to the #1 team in all ACN! We are thrilled to have you on our team!**

We are providing you numerous resources to get started and build positive momentum for your new business.

Within the next day or two, if you have yet to do so, please complete the Home Survey and/or Business Survey in the links below to start exploring the incredible services your new business offers. These surveys will allow Joy (the Executive Assistant to our Regional Vice President, Alejandra Kalman) and the service vendors to reach out and assist you in finalizing your five services. If you also own a business, kindly fill out the Business Survey as well. Once your surveys are complete, you'll receive a copy of the results via email.

As you move forward and invite guests to the introductory Zoom sessions (which cover the business opportunity) you can also share the survey links with anyone interested in becoming a customer. This will help you effortlessly capture customers from those who choose not to become IBOs, as well. Our team is here to guide you through the process!

Again, The Rockstar Team looks forward to supporting you in growing your new business and welcoming you into our team!

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## **Fast Five Starter Steps for new IBOs**

### **1. Services Survey**

Please complete this survey so our Regional VP knows who our new team members are and where they're starting.

Residential Survey (for your home and - if possible - closest relative/friend):

<https://form.jotform.com/221216100601433>

Business Survey (ONLY if you own one):

<https://form.jotform.com/241235426038451>

- 1) Go to our website and log in.**
- 2) Navigate to Products.**
- 3) Select Healthcare or Energy from the drop-down menu.**
- 4) Click on the box in the upper right corner labeled "Get Accreditation."**

View Yahoo Business Link: <https://finance.yahoo.com/news/impact-health-sharing-surpasses-15-130000163.html>

### **4. Submit PBE Addendum (if signed up as foundation) to ACN Support.**

<https://www.hisadvocates.org/event/ibo-morning-huddle-with-randi-and-thomas>

Use copy provided by Kelby, complete normally, insert SSN in brackets [000-00-0000]

<https://myacn.my.site.com/ACNIBO/s/more>

### **5. Get Qualified for CQ / Customer Qualified Designation:**

To qualify, you need one of the scenarios below or a combination of:

- a) 5 services for yourself as a customer --- sign up at your new IBO website ---do NOT sign into your website since you will be a customer.
- b) 5 customers with 1 service/bill or
- c) 1 customer with 5 bills

**GOAL # 1:** Start by securing five services for yourself—you are your first customer (be certain to sign up using your personal storefront website)! Next, duplicate this process with two additional IBOs. How can you achieve this? Attend the trainings listed below and invite your guests to the upcoming presentations and follow **The Rockstar Training Material**. It's that easy!

**The Rockstar Training Materials:** Access our training materials and resources here:  
<https://www.wealthinstituteinc.com/instructional-materials>

**Compensation Plan Overview:** <https://tinyurl.com/3rarjbjf>

### **SET UP Your Back office and Your Direct Deposit**

Please visit this link below to watch a short video by one of our top RVPs on how to utilize your back office and get set up <https://m.youtube.com/watch?v=Sgkb-JoL5Ng>

When you're ready, visit [www.acn.com](http://www.acn.com) and click on login – IBO login on the top right. (IBO = Independent Business Owner)

If you want more detailed videos on how to set up your account, switch your account to a business name, set up alerts, etc. Please go to the following link and watch accordingly:  
<https://acncompass.com/newibotrainingvideos/>

**Goal #2: GET TRAINED (refer to links for live trainings)**

**Goal #3: GET PAID & LAUNCH YOUR BUSINESS with 3 SIMPLE STEPS (Within your first 24 to 72 Hours)**

✓ **ACQUIRE 5 SERVICES** (Can be yours and additional customers)

1. At [www.acn.com](http://www.acn.com) manually add your IBO #, or at your website.
2. Helpful “how to” videos here: [RockStar How To \(now. site\)](#)
3. Get Accredited for Xoom Energy AND Impact Health Sharing under [www.acncompass.com](http://www.acncompass.com)

✓ **SET UP YOUR ZOOM CALL** (to introduce your guests to your new business)

1. SAVE Time & Headaches: **ONLY invite**, DO not present
2. Watch this short video on who and how to invite (This simple video is the SECRET to our team's success): [Building A Team | SVP Mike Maser - YouTube](#)
3. **ADVICE:** To have a SUCCESSFUL first meeting, set up a coaching call with your leader (Watch the above-referenced video BEFORE the coaching call), and follow the System you learned on that video.

✓ **ENROLL YOURSELF FOR OUR NEXT IN-PERSON EVENT** – This will propel your business 6 months FORWARD!! Go to [www.acncompass.com](http://www.acncompass.com) and then click on Events.

**Goal #4: OTHER IMPORTANT TOOLS:**

- [www.wealthinstituteinc.com](http://www.wealthinstituteinc.com) – This is our team's website. Please ENROLL FOR OUR NEWSLETTER on the home page so you can get notified of training, promos, all IBO calls, etc.
- **ACN Rockstar Team Facebook Group** – Follow us on Facebook and be part of our community
- [www.acncompass.com](http://www.acncompass.com) – ACN's Document repository: Compensation plan, bonuses, product information, events information.
- [www.acnperks.com/Login](http://www.acnperks.com/Login) – Click here, log in using your IBO# and password, and follow the steps. Start earning instant cash back on your everyday purchases!

### **TRAINING SCHEDULE FOR NEW IBO TRAININGS & INFORMATION ON SERVICES OFFERED**

\*\*\*Please refer to this link for the most up-to-date training presentation dates and times:\*\*\*

<https://www.hisadvocates.org/calendar>

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**MONDAY “MORNING” – FRIDAY: IBO ‘ONLY TEAM’ DAILY MORNING HUDDLE TRAINING- Raising The Barr’s Zoom Meeting with Thomas Barr and Doctor Shannon**

Team Kelby IBO’s, please Join our Zoom Huddle meetings and ask all your questions!!!

**Meeting Time:** 06:30 AM PST / 09:30 AM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**MONDAYS: 1<sup>ST</sup> GUEST PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO’S - by Dr. Randi Shannon and Thomas Barr**

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

**Presentation #1:** 11:00 AM PST / 2:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**MONDAYS: 2<sup>ND</sup> GUEST PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO’S - by Dr. Randi Shannon and Thomas Barr**

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

**Presentation #2:** 5:00 PM PST / 8:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**TUESDAYS: GUEST PRESENTATION FOR IMPACT HEALTH COVERAGE ONLY (Not a business opportunity presentation) – Impact, THE FUTURE OF HEALTHCARE!**

**Presentation Time:** 9:00 AM PST / 12:00 PM EST

Join Zoom Meeting: <https://us06web.zoom.us/j/85039142364>

Zoom Meeting ID #: 850 3914 2364

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**TUESDAY: 1<sup>ST</sup> GUEST PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO’S - by Dr. Randi Shannon and Thomas Barr**

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

**Presentation #1:** 11:00 AM PST / 2:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**TUESDAYS: IBO SYSTEM TRAINING QUICK START – LEARN THE ROCKSTAR SYSTEM FROM THE #1 PRODUCING TEAM IN ACN**

**Presentation Time:** 4:00 PM PST / 7:00 PM EST

Join Zoom Meeting: [www.wealthinstitute.live](http://www.wealthinstitute.live)

Zoom Meeting ID #: 740 835 041

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**TUESDAY: 2<sup>ND</sup> GUEST PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO’S - by Dr. Randi Shannon and Thomas Barr**

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

**Presentation #2:** 5:00 PM PST / 8:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**WEDNESDAY: 1<sup>ST</sup> GUEST PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO’S - by Dr. Randi Shannon and Thomas Barr**

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

**Presentation #1:** 11:00 AM PST / 2:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**WEDNESDAYS: GUEST PRESENTATION FOR POTENTIAL CUSTOMERS ONLY (NOT an IBO presentation) - by Dr. Randi Shannon and Kelby Smith**

**Presentation Time:** 3:00 PM PST / 6:00 PM EST

Join Zoom Meeting: <https://us06web.zoom.us/j/83489432612?pwd=5UtpK8ARkFWkbfUe72arcbbF3jmpA.1>

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**WEDNESDAY: 2<sup>ND</sup> GUEST PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO'S - by Dr. Randi Shannon and Thomas Barr**

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

**Presentation #2:** 5:00 PM PST / 8:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**THURSDAYS: GUEST CUSTOMER PRESENTATION FOR REAL ESTATE, FINANCIAL & INSURANCE PROFESSIONALS**

**Presentation Time:** 9:00 AM PST / 12:00 PM EST

Join Zoom Meeting: <https://zoom.us/j/97361705516#success>

Zoom Meeting ID #: 973 6170 5516

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**THURSDAY: 1<sup>ST</sup> GUEST PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO'S - by Dr. Randi Shannon and Thomas Barr**

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

**Presentation #1:** 11:00 AM PST / 2:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**THURSDAY: 2<sup>ND</sup> GUEST PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO'S - by Dr. Randi Shannon and Thomas Barr**

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

**Presentation #2:** 5:00 PM PST / 8:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**THURSDAYS: ALEJANDRA'S IBO KICK OFF PARTY TRAINING - UNDERSTANDING HOW TO GET PAID & A DEEPER DIVE INTO SERVICES**

**Presentation Time:** 5 PM PST / 8:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/85940867387>

Zoom Meeting ID: 859 4086 7387

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**FRIDAYS (SPANISH SPEAKING IBO PRESENTATION By Appointment Only):**

**VIERNES PRESENTACIÓN AL CLIENTE INVITADO PARA PROFESIONALES ESPAÑOLES (GUEST CUSTOMER PRESENTATION FOR SPANISH PROFESSIONALS)**

**Tiempo de Presentación (Presentation Time):** 2:00 PM PST / 05:00 PM EST

Únase a la reunión de Zoom (Join Zoom Meeting): <https://zoom.us/j/7669600667>

**ID de Reunión (Zoom Meeting ID #):** 766-960-0667 (Código)

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**FRIDAY: PRESENTATIONS FOR POTENTIAL CUSTOMERS & IBO'S - by Dr. Randi Shannon and Thomas Barr**

Join our Zoom meeting as an IBO on our team and ask all your questions!!!

**Presentation #2:** 11:00 AM PST / 2:00 PM EST

Join Zoom Meeting: <https://us02web.zoom.us/j/8142799700?omn=k>

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**FRIDAY: FRIDAY-NIGHT LEADERSHIP for CQ's / Customer Qualified IBO's (you have your five services) & ABOVE with MIKE AND PATRICK MASER**  
**7 PM EST / 6 PM CST / 4 PM PST**

[www.wealthinstitute.live](http://www.wealthinstitute.live)

**Meeting ID: 740 835 041**

**LEARN COMPENSATION & SYSTEM - 7:00 PM is Recognition & 8:00 is Training.**

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**SATURDAY: IBO SYSTEM TRAINING – LEARN THE ROCKSTAR SYSTEM FROM THE #1 PRODUCING TEAM IN ACN**

**Presentation Time: 7:00 AM PST/ 10:00 AM EST**

**Meeting ID: 740 835 041**

Join Zoom Meeting: [www.wealthinstitute.live](http://www.wealthinstitute.live)

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**SUNDAYS: IBO SYSTEM TRAINING – LEARN THE ROCKSTAR SYSTEM FROM THE #1 PRODUCING TEAM IN ACN**

**Presentation Time: 4:00 PM PST / 7:00 PM EST**

**Meeting ID: 740 835 041**

Join Zoom Meeting: [www.wealthinstitute.live](http://www.wealthinstitute.live)

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**Support for our team:**

ACN Service Support (980) 771-2988

Mahtty Najari (RC and Real Estate Broker)- Text: (714) 912-6831 / [mahtty@hisadvocates.org](mailto:mahtty@hisadvocates.org)

Kelby Smith (RD and HIS Advocates) - Text: (714) 630-3655 / [kelby@hisadvocates.org](mailto:kelby@hisadvocates.org)

Randi Shannon (RD and Dr. of Naturopathic) - Text: (305) 491-4597 / [DoctorRandiShannon@gmail.com](mailto:DoctorRandiShannon@gmail.com)

Thomas Barr (RVP) - Text: (814) 279-9700 / [acnbarr@gmail.com](mailto:acnbarr@gmail.com)

Alejandra Kalman (RVP and was the VP of Compliance for all of Amer. Express...She understood the concept of making money while she sleeps = Residual Income! Been full time with ACN for 7 years!): Text: (913) 522-0236 / [acnkalman@gmail.com](mailto:acnkalman@gmail.com)

Joy Vidal (Executive Assistant to our RVP, Alejandra Kalman): Text (404) 383-6849 / [recacn04@gmail.com](mailto:recacn04@gmail.com)

**Big Business Product Support** - Patrick Masur (SVP and Alejandra's husband): Text: (267) 971-2871 / [patrickmaser@icloud.com](mailto:patrickmaser@icloud.com)

**ACN Service Support 980-771-2988**

IBO Support: <https://myacn.my.site.com/ACNIBO/s/contactsupport>

IBO Journey Starts Here: <https://myacn.my.site.com/ACNIBO/s/ibo-journey>

Training Videos: <https://myacn.my.site.com/ACNIBO/s/acn-opportunity>

Reports: <https://myacn.my.site.com/ACNIBO/s/report/Report/Recent>

Document Library: <https://myacn.my.site.com/ACNIBO/s/document-library>

**Contacts for Vendors**

Flash Mobile: Supervisor Crystal or Lettie if needed (877) 226-1010

Flash Mobile: Calab (Cell Phone Purchase): (435) 229-8648

Impact Enrollment and Questions: (855) 378-6777

VIVID Security: IBO Support Representative - Edgar (801) 822-7732  
Business Cards: Cheyenne: (814) 944-3057

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### **Videos for Potential Clients**

**Impact (THE FUTURE OF HEALTHCARE) - Health Coverage #5- A Patent That Changed The Health Insurance Industry 30% 70% Reduction in Premium**

[https://youtu.be/FG6HxFi8d\\_0](https://youtu.be/FG6HxFi8d_0)

**2024-09-05-Professional Opportunity Presentation**

<https://youtu.be/KA-uhck9qAI?si=-UilbnH6cD9bo37->

**Excellent Testimonial: Where you spend your dollars matter. Make a Change! Real Private Health Care is now here!**

<https://youtu.be/bUgDSLjYjo?si=iK55AU0rObLHkxU9>

**The Power of Impact's Bill Repricing:**

[https://www.youtube.com/watch?v=FYq\\_3rJsqiE](https://www.youtube.com/watch?v=FYq_3rJsqiE)

**What is Healthcare Sharing?**

<https://youtu.be/T8Vd-dGk5rQ?si=vKgHVjzaaE5FhKk>

Subscribe Here:

<https://www.youtube.com/@impacthealthsharing>

<https://www.youtube.com/@HISAdvocatessm>

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### **Documents Needed**

**Compensation Plan Overview**

<https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407326612190/fodoid/395264407326612184/NA%20Compensation%20Plan%20Overview-4.pdf>

### **IMPACT, THE FUTURE OF HEALTHCARE**

**Health Accreditation and Xoom Energy Accreditation:**

- 1) Log into your IBO website
- 2) Navigate to Products.
- 3) 3) Select Healthcare or Energy from the drop-down menu. 4) Click on the box in the upper right corner labeled "Get Accreditation."

**Xoom Question & Answers:**

<https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407326612191/fodoid/395264407326612185/Xoom%20Energy%20Accreditation%20Q%20A.pdf>

**Impact Question & Answers:**

<https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407326612192/fodoid/395264407326612186/IMPACT%20HEALTH%20ACCREDITATION%20ANSWERS-BUT%20YOU%20NEED%20TO%20KNOW%20THIS%20%281%29.pdf>

**ACN Permitted Business Entity Addendum**

<https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407326612193/fodoid/395264407326612187/ACN%20Permitted%20Business%20Entity%20Addendum%20US%20EN.pdf>

### **Pricing Sheet for Impact Health**

[https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407376337263/fodoid/395264407376337259/Pricing\\_Impact\\_Health.pdf](https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407376337263/fodoid/395264407376337259/Pricing_Impact_Health.pdf)

### **Impact Sales Flyer**

<https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407391718596/fodoid/395264407391718593/Impact%20Sales%20Flyer%201.pdf>

### **Orlando Event Flyer**

[https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407376337264/fodoid/395264407376337260/Orlando\\_PreReg\\_Flyer.pdf](https://www.hisadvocates.org/fileSendAction/fcType/0/fcOid/395264407326612165/filePointer/395264407376337264/fodoid/395264407376337260/Orlando_PreReg_Flyer.pdf)

### **Yahoo Business Link about Impact Disrupting the Insurance Industry:**

<https://finance.yahoo.com/news/impact-health-sharing-surpasses-15-130000163.html>

### **FYI- Impact Health Coverage - WHAT DOES 50 THERAPY VISITS COVER?**

Outpatient therapy not related to a pre-existing condition is limited to 50 visits per member per membership year, regardless of the type of outpatient therapy, provided it is included in the list below and (subject to PRA and co-share).

- Chiropractic Adjustment
- Physical Therapy
- Vision Therapy
- Occupational Therapy
- Speech Therapy
- Respiratory Therapy
- Cardiac Rehabilitation